

Surface Pro 7+

Ready to get to work

Key Features

- 2.1 times faster than previous version with an 11th Gen Intel® Core™ Processor
- More battery life to power through the day—up to 15 hours
- Data security and control with removable SSD¹
- Never lose a moment of productivity with optional LTE Advanced

Upsell Opportunity

Personalize their performance experience with the Surface Pen, Surface Arc Mouse, and Surface Type Cover.*



Campus Sales Positioning

- More multitasking power to get more done with the Intel® Core™ processor inside. Surface Pro 7+ is designed so students can work the way they want.
- Advanced Exchange warranty service provides expedited device replacement and reduces downtime by sending students a device before they ship back the defective unit.
- Coaches that are constantly on the go want the versatility of the Surface Pro 7+. The functionality of this device ranges from laptop to tablet and allows for easy transition to viewing mode. It enables them to work the way they want, everywhere they go. And it's lightweight, making it easy to transport. The Surface Pro 7+ is the official laptop of the NFL. If your Athletics department wants to use what the professionals are using, this is the product for them.
- People in the Health Sciences department are frequently away from their desk. The Pro 7+ is portable and robust enough for all-day use and is great for quick note-taking. These student and faculty are going to appreciate the write-to-text feature which will eliminate the need to transcribe their notes later on. They're also going to appreciate how lightweight it is when carried around, weighing less than 2 lbs (without type cover).



Common Objections and How to Handle Them

“The accessories are sold separately.”

The accessories are sold separately so you can customize it to what you want. Use it as a tablet or a laptop interchangeably, whatever works best for you.

“I already have an older version of the Pro. Why should I upgrade?”

Microsoft Surface is always looking for ways to upgrade their products. The Pro 7+ works faster with the 11th Gen Intel® Core™ Processor, allowing students and faculty to get more work done. Plus it has a better battery life, up to 15 hours. And for those that need to stay connected, it has optional LTE Advanced.

Surface Pro 7+ Tech Specs

Dimensions	11.5" x 7.9" x 0.33" (292mm x 201mm x 8.5mm)
Processor	Dual-core 11th Gen Intel® Core™ i3-1115G4 Processor (Wi-Fi) Quad-core 11th Gen Intel® Core™ i5-1135G7 Processor (Wi-Fi or LTE) Quad-core 11th Gen Intel® Core™ i7-1165G7 Processor (Wi-Fi)
Battery life	Wi-Fi: Up to 15 hours of typical device usage LTE Advanced: Up to 13.5 hours of typical device usage
Weight	i3, i5: 1.70 lbs (775g) i7: 1.74 lbs (790g)

*Some accessories and software sold separately.

¹Removable SSD only available on 128GB & 256GB models. Not available on 512GB & 1TB models.